



Accounting & Sales  
Management System

*Enhancing Your Business Experience*



V-Books is an accounting and sales management solution which gives organizations an edge over their competitors by providing them a platform where they can manage and track all their old and new customers, sales team productivity, accounts management and generates custom-made alerts and alarms on the fly. While our account management system is a comprehensive solution which offers insight, convenience and workflow efficiency that will save you time and money, the integrated sales management system tries to make your life easier by enabling you to control all facets of your sales from new leads and clients, tracking mechanism, instant updates, day books to various alerts and alarms.

A user level hierarchy is provided to every level of your organization structure. Each user is given various privileges according to a pre-defined set of rules which takes into account the user's roles and responsibilities.

### Key Features

- Control on multiple branches/organizations from a single URL
- Tracking of Approvals and CR with single clicks
- User and system defined alert mechanism
- Email/SMS/System generated alerts for different user levels
- Keeps track and stores employee login history, customer history, sales history and product history
- User defined reports and dashboards
- Online invoice generation and tracking mechanism
- Export/import data in multiple formats
- Multi-tier security architecture
- Mobile enabled solution



## Customer Benefits

- ✓ Latest UI technologies like HTML5 and CSS3 provides enhanced user experience
- ✓ Improved sales execution, customer relations and operational efficiency
- ✓ Maximize revenues and profitability
- ✓ Reduced human efforts by automating and improving process
- ✓ Customizable sales, accounts and inventory management systems to suit your changing business needs
- ✓ Our mobile sales solution adds more flexibility in working and helps management with real time information
- ✓ Provides both stand-alone and web-based solutions
- ✓ Increase accountability, gain visibility and accelerate collaboration across several levels of roles, responsibilities and multiple organizations
- ✓ Easy-to-understand dashboards provides critical metrics for sales teams and individual sales executives
- ✓ Reporting and analytics offers visibility in sales and accounting operations using standard and ad-hoc reports
- ✓ Supports multi-language, multi-currency, exchange rate management and regional settings



## Testimonials

*“Vekomy has successfully implemented V-Books across all our branches in Africa. The beauty of this product is its fool proof design, user friendly interface, tracking mechanisms and its dashboards & reports. The solution was completely customized to our needs and organization structure. Their project management team stuck to their deadlines with respect to development and implementation without compromising on quality. Initially, I was skeptical about its scalability as we had to implement it in 7 countries in Africa. But, glad to admit that I have been proved wrong by Vekomy’s experts. I would definitely recommend this product to my fellow industry people.”*

**G.M.Reddy, Chairman of Victoria Distilleries**

*“V-books – a strategic sales and accounting tool to track and manage your processes and activities pertaining to these areas. Easy to handle and can be used and managed on-the-go, this system gives a real time overview of sales and accounting activities. It allows me to sort by customers, accounts, employees and products and gives me 100% visibility on their activities and performance at any point of time.”*

**G. Raghava, Managing Director of Bluenile Distilleries**



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